

# THE HOLIDAYS NOW COME EVERY QUARTER WITH THE \$4 MILLION HOLIDAY BONUS POOL!

All you need to do is achieve Manager status or higher and maintain your status to begin earning shares in the Holiday Bonus Pool!

## How to qualify:

1. Achieve the Active Rank of Manager, Director or Executive.
2. Maintain the Active Rank of Manager, Director or Executive for at least 8 of 13 weeks per quarter.
3. Have 3 or more new Associates join on Autoship with an initial order of 100 BV or more per quarter.

## How to earn the bonus:

- Isagenix will deposit \$4 million into the Holiday Bonus Pool with \$1 million being allocated to each program quarter. The quarterly share value will be determined by dividing \$1 million into the total number of shares earned.
- Associates will earn weekly shares based on Active Rank. See chart for weekly bonus shares by rank.
- The amount you earn each quarter will be displayed in your Associate Back Office in the left hand column.
- 50 percent of the total share value will be payable after each quarter and the remaining 50 percent will be paid in mid-December 2016.

Quarter 1:	23 November 2015 – 21 February 2016
Quarter 2:	22 February 2016 – 22 May 2016
Quarter 3:	23 May 2016 – 21 August 2016
Quarter 4:	22 August 2016 – 20 November 2016

- To be paid for Holiday Bonus Pool earnings, you must be an Active Manager or above for at least 8 of the 13 weeks in a quarter. Associates that go inactive at any time will forfeit all previously awarded shares for that quarter.

\*You must have 3 new Associates join per quarter with a minimum order of 100BV to qualify for each quarter's bonus.

Active Rank is the lowest rank that qualifies during the commission week.

Re-entry positions will not be combined.

The Holiday Bonus Pool is open to Associates from ALL countries.

Contest Dates: 23 November 2015 – 20 November 2016.

Active status is based on 100 BV every 30 calendar days. Active Rank is defined as the lowest achieved rank that an Associate qualifies for during the commission week. If an Associate falls below the Active Rank of Manager, they will keep their previously earned shares if they have purchased their minimum qualifying order for the month.

This promotion is based on Paid-As Rank paid by 23 November 2015.

All dates and times shown are US EST (NY Time).

Isagenix Active Rank	The higher the rank, the more shares you earn!	Weekly Bonus Shares Earned
Manager		2
Director		6
Executive		10

23 Nov 2015 through 20 Nov 2016

Contest rules are subject to change by Isagenix at any time without prior notice. Isagenix reserves the right to audit, adjust or deny any volume, compensations, recognition, or other incentives awarded during or as a result of this contest to ensure the spirit of the contest is achieved. Associate sponsorships and product orders that are deemed, in Isagenix, sole discretion, to be solely for contest advancement may not be counted in the contest. If Isagenix re-purchases any product, Isagenix may deduct volume and any resulting compensation as a result of that order. Standard competition rules apply; your account may be audited for compliance purposes.



## How to qualify:

### Which countries can participate in the Holiday Bonus Pool?

AU, NZ, US, CA, PR, MX, TW, HK, SG, MY, CO and VN can all participate.

### How are the Holiday Bonus Pool shares determined?

Isagenix will deposit \$4 million into the Holiday Bonus Pool with \$1 million being allocated to each program quarter. The quarterly share value will be determined by dividing \$1 million into all shares during that quarter.

### What are the qualifications to earn in the Holiday Bonus Pool?

Associates will be able to earn shares in the pool by achieving and maintaining the Active Rank of Manager or higher for a minimum of 8 weeks in the 13-week quarter and having at least 3 new Associates join with Autoship with 100 BV or more per quarter.

By meeting the qualifications above, Associates will earn weekly shares based on their Active Rank as follows:

Isagenix Active Rank	Weekly Shares earned
Manager	2
Director	6
Executive	10

### How is your weekly Active Rank determined?

Your Active Rank is the lowest rank achieved that commission week. Isagenix commission weeks are Monday through Sunday 11:59 p.m. EST (New York time).

### How are the Holiday Bonus Pool shares paid out?

Associates who qualify in the Holiday Bonus Pool will receive their Holiday Bonus earnings in 2 payments. 50 percent of the earned shares will be paid out at the end of each quarter and the other 50 percent of the earned shares will be paid out mid-December 2015. In order to receive the Holiday Bonus Pool payout at the end of the quarter, the Associate must earn at least \$50. If the Associate does not earn \$50 in his or her Holiday Bonus Pool payout, he or she will receive his or her payout in the following quarter.

### Will there be a cap on the share value?

Yes. There will be a \$25 cap per share each quarter.

### Will enrolments in international markets on Sunday count if they are validated on Monday?

Enrolments made over the weekend (SG/VN/ID/TWN/HK/MY local time) must be validated Monday morning to count for the previous commission week. To ensure that all the validations are completed, both the local office and Member Solutions will have team members available to process requests prior to the office opening on Monday morning (SG/VN/ID/TWN/HK/MY local time). All successful validations completed on Monday morning will be included in the prior commission week.

### If you or a team member have joined mid-way through a quarter and there are not 8 weeks left to qualify, can you still qualify for the Holiday Bonus Pool?

Any Associates who achieve the Active Rank of Manager for the first time and who joined Isagenix within 8 weeks of the quarter can participate in the following ways.

**0-4 weeks left in the quarter:** The Associate can only qualify for the next quarter shares.

**5-9 weeks left the quarter:** The Associate will have to achieve the Active Rank of Manager or higher for a minimum of five weeks plus have at least 3 new Associates join with Autoship with 100 BV or more.

**10-13 weeks left in the quarter:** The Associate will have to achieve the Active Rank of Manager or higher for a minimum of 8 weeks plus have 3 new Associates join with Autoship with 100 BV or more.

### What are the quarter dates?

Quarter 1: 23 November 2015 – 21 February 2016

Quarter 2: 22 February 2016 – 22 May 2016

Quarter 3: 23 May 2016 – 21 August 2016

Quarter 4: 22 August 2016 – 20 November 2016

### Where can you find your shares earned in the Holiday Bonus Pool?

Log in to your Associate Back Office. You will see your information on the left hand panel.

### How do Platinum businesses qualify for the Holiday Bonus Pool?

Associates with re-entry accounts must have at least 3 new Associates join per business centre per quarter. For example, Associates with 2 business centres must have a total of at least 6 new Associates join each quarter to satisfy the qualification requirements for both positions.

### If you have a re-entry, do you need to have at least 3 new Active Associates join in each of your business centres?

No. You can have all of the required Associates join (3 per business centre) in one of your business centres. For example, an Associate with 2 business centres can have the minimum 6 required Associates join in either business centre, have 3 new Associates join in each business centre, or divide the total number in any combination between the 2 centres.

### How do ranks affect the total number of shares earned for each business centre?

If all other requirements are met, each Active Rank for each business centre will determine the total number of shares you can earn weekly for each business centre. For example, for Platinum members who have 2 business centres the first business centre has an Active Rank of Executive. In this business centre, you can earn a total of 10 shares each week. The second business centre has an Active Rank of Manager. In this business centre, you can earn a total of 2 shares each week.